



## Your Health & Safety Newsletter – May 2020

### **BUSHFIRES / CORONA VIRUS**

Our P2 inventories were depleted by extreme demand from air pollution and the tragic bushfires.

Then global demand peaked from COVID - 19 creating a perfect storm restricting supplies of ASNZS1716 certified P2's.

Alternatives including reusable masks have also been affected with supply of these increasingly difficult.

In this challenging environment a big thanks to our loyal customers supporting us for patiently waiting with back orders.

We apologise that as a specialist respiratory supplier we have not fulfilled these orders with our usual efficiency.

### **PRICE RISE**

Unfortunately, current P2 cost prices are crazy and prohibitive for our local market.

Hopefully if global demand for filter media declines, we can supply these at more reasonable prices later this year.

Inevitably if global demand continues there will be significant cost increases.

However, to remain competitive with our vertical fold styles we will absorb part of this increase when supplies resume.

In the meantime, we have seen demand shift to reusable masks with their comparative price becoming more affordable.

### **NEW PRODUCTS & PROMO OFFERS**



### **REUSABLE RESPIRATOR KITS**

To capitalise on this increased demand next month we launch a premium range of silicon half & full face respirator kits.

This new material offers superior fit and comfort in a YHS blue colour with a new bayonet filter connection.

Despite these benefits and the AUD:USD decline we have extended most existing reusable respirator prices - Pricelist attached

**Our welders particle kit is now an economic alternative to P2 disposables.**

**Special EOFY offer: FREE \* pair of P2OV or A1P2 filters for every kit ordered and prepaid by 29/6/20.**

### **SAFETY SPECTACLES #SS008**

Late July we release the above #SS008 spectacles with soft TPR temples for superior comfort & fit

**Special Intro offer: 12pair FREE\* #SS008 with every carton ordered by 20/7/20 – i.e. receive 120pair & only pay for 108 pair!**

*Further product details and order forms see our website [www.yhs.net.au](http://www.yhs.net.au)*

### **MINIMUM ORDERS**

Minimum order value \$500.00 excluding GST for FIS. Any orders below this amount attract a delivery fee

### **PAYMENTS**

To automate procedures and control costs we cannot process credit cards or cheques. Please EFT Bank details on our invoice.